



What  
really  
matters



# trust



really matters

“Trust is the key element in building relationships.”



## Introduction

UBL Insurers Limited is an associated company of UNITED BANK Ltd. It is jointly owned by United Bank Limited (UBL) and the Bank's sponsors, the Abu Dhabi Group and Bestway Group. UBL Insurers has been licensed to transact general insurance business in Pakistan since January, 2007. It is registered as an Insurer with the Securities and Exchange Commission of Pakistan.

UBL Insurers seeks to bring banking and insurance together in offering comprehensive financial solutions, to better serve the existing customers of UBL as well as to bring in new business. The company has emphasized the hiring of top of the line experienced underwriters to provide a solid operational framework to the company.

The mission of the company is to be a reputable general insurer of the country by providing dedicated service to customers. This is being accomplished by recognizing the customer needs and providing unique products and servicing claims within the optimum time frame.

By the grace of Almighty, the Company has underwritten gross premium of Rs. 1.1 Billion during 2014 and the credit rating of the Company has been maintained at "A+" by JCR. VIS.

The Company has full fledged branches in Karachi, Lahore, Multan, Faisalabad, Islamabad & Hyderabad and is providing matchless services to its clients in these areas. Besides, the company also has sub -office in Peshawar and Bahawalpur

Every member of the UBL Insurers Limited team is driven by the core principles of integrity, teamwork and mutual trust and each of them is committed to create an environment that embodies the following values:

Service, Integrity, Collaboration, Respect and Protection.





# growth

really matters

“Conquering new heights together, one step at a time.”



# Management Profile

## Chief Executive Officer



Mr. Babar Mahmood Mirza is an experienced senior insurance professional. He holds degree of Master of Business Administration from University of Glasgow - UK. He has 16 years of proficient work experience in insurance industry with a broad range of expertise in setting up and managing large business operations. Previously he worked with Adamjee Insurance Company Limited and Habib Insurance Company Limited at senior management level. He also attended various international seminars and was affiliated with Professional Insurance Institute.

## Chief Financial Officer



Mr. Nadeem Raza is a Fellow Member of Institute of Corporate Secretaries of Pakistan and MBA in finance. He has 21 years of experience in manufacturing, financial and insurance industry working with both local and multinational companies. He previously worked with Singer Pakistan & New Hampshire Insurance in key managerial & senior positions. He has been working with UBL Insurers since September 2007 in different capacities as Head Statutory Accounts/ Financial Controller.





# advice

really matters

“Helping you make the right decisions for your future.”



## Classes of Business

- **Property**  
Fire & Allied Perils, Loss of Profit due to Fire & Allied Perils, Comprehensive Machinery Insurance.
- **Engineering**  
Contractor's All Risks, Erection All Risk and related Third Party Liability, Boiler, Machinery Breakdown, Electronic Equipment, Computer All Risks and Bonds.
- **Miscellaneous Accident**  
Burglary, Money, Fidelity Guarantee, Personal Accident and Workmen Compensation and Banker's Blanket Insurance, Energy and Aviation Insurance.
- **Marine Cargo**  
Import, Export and Inland Transit
- **Motor**  
Comprehensive and Third Party Liability.
- **Health**  
Group health insurance for employees and their dependents.
- **Travel**  
World wide cover with different limits of Liabilities as required by you.

## Our Strength

- **Paid-up Capital:** Rs.1.1 Billion
- **Reinsurance Arrangements:** The company's reinsurance capacity is backed by reputable reinsurers.

Name of Reinsurer(s)	Rating Standard & Poors	Rating A.M. Best	Rating others
Hannover Re	AA-	A+	-
Labuan Re Ltd.	NR	A-	-
SCOR	A+	A	-
Trust International	NR	A-	-
Emirates International, UAE	NR	A-	-
Echo re	A-	NR	-
Korean Re	A-	A	-
PRCL	NR	NR	AA

N/R: Not Rated





# collaboration

really matters

“Together we can rise to a whole new level of excellence.”



## Team Leaders



Irfan Ul Azim  
General Manager  
Branch Head  
City Branch Karachi



Muhammad Ghazali Farooqui  
General Manager  
Branch Head  
Corporate Branch Karachi



Ahmed Sultan  
Chartered Insurer  
Head of Commercial  
Operations



Muhammad Qasim Soofi  
Regional Head  
Islamabad



Sarmad Nadeem  
Regional Head  
Lahore



Sajjad Haider Khan  
Regional Head  
Multan



Muhammad Ilyas Malik  
Regional Head  
Faisalabad



Mustafa Zafar Dada  
Branch Head  
Karachi Branch



Mujahid Zaheer Haider  
General Manager  
Branch Head  
Cantt Branch Lahore



Muhammad Saud Mian  
Branch Head  
Mall Road Faisalabad



Shakeel Ahmed Khan  
Branch Head  
D.H.A. Branch Karachi



Syed Mohammad Rafiq  
General Manager  
Branch Head  
Bossan Road Branch Multan



Syed Kashif Ali  
Branch Head  
Hyderabad





teamwork  
really matters

“Coming together is the beginning, keeping together is progress,  
working together is success.”

## Department Heads

Abdul Rauf Patel  
Non Motor Claims

Rashid Jameel Khan  
Underwriting

Ehsan-ul-Haque  
Finance

Muhammad Amin Nqamuddin  
Motor Claims

Muhammad Arif Sharif  
Information Technology  
HR & Administration



**HEAD OFFICE**

126-C, Jami Commercial, Street No. 14,  
Phase-VII, DHA, Karachi, Pakistan.  
UAN: 111-845-111  
Fax: (92-21) 35314504

**CITY BRANCH**

6th Floor, Office No. 608-609, Uni Tower,  
I.I. Chundrigar Road, Karachi, Pakistan.  
Tel: (021) 32424699, 32415539,  
Fax: (92-21) 32424689

**CORPORATE BRANCH**

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Fax: (92-21) 35314516

**SEA VIEW BRANCH**

126-C, Jami Commercial, 4th floor, Street  
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**D.H.A. BRANCH**

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**Jami Commercial Branch**

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Fax: (92-21) 32424689

**HYDERABAD BRANCH**

Office # 3,4 & 5, Mazanine Floor, Muskan  
Centre, (old Rahat Cinema) Near Risala  
Road, Hyderabad.  
Ph: 022-2784501,  
Fax: 022-2784439

**LAHORE (Regional Office)**

3rd Floor, C-306 City Tower, 6 K Main  
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UAN: +92 42 111-845-111  
Fax: 042-35770406

**FAISALABAD (Regional Office)**

P-72/2 3rd Floor, Chiragh Plaza,  
Liaquat Road, Faisalabad  
UAN: (041) 111 845 111  
Fax: (041) 2606058

**MULTAN (Regional Office)**

3rd Floor, ChenOne Tower, 74-Abdali  
Road, Multan  
UAN: (061) 111 845 111  
Fax: (92-61) 4500170

**ISLAMABAD (Regional Office)**

4th Floor, Redco Plaza, Jinnah Avenue,  
Blue Area, Islamabad, Pakistan  
U.A.N. (051) 111-845-111,  
Ph: 051-2344345-7,  
Fax: 051-2344349

**PESHAWAR OFFICE**

Unit #. TF-53 & TF-54, 3rd Floor, Deans  
Trade Centre, Peshwar Cantt.  
Phone : (091) 5250306-07  
Fax : (091) 5250301

**CANTT BRANCH LAHORE:**

3rd Floor, Executive Plaza,  
92-Commercial Area, Cavalry Ground,  
Lahore Cantt, Lahore.  
Ph: 042-36619851-3  
Fax: (042)36619854

**MALL ROAD BRANCH FAISALABAD:**

P-18, First Floor, Bilal Road, Civil  
lines, Faisalabad.  
Ph: 041-2623655,  
Fax: 041-2624455

**BOSSAN ROAD BRANCH MULTAN:**

Business City Plaza Bossan  
Road, Multan.  
Ph: 061-6220026-27  
Fax: 061-6220026.

**BAHAWALPUR OFFICE:**

Raheem Plaza,  
Fareed Gate, Bahawalpur.  
Ph: 062-2884090-91,  
Fax: 062-2884091