

UBL Insurers Limited
Pattern of Shareholding
As at September 30, 2017

| Number of Shareholders | Shareholdings | | Total Shares Held | Percentage % |
|------------------------|---------------|------------|--------------------|--------------|
| | From | To | | |
| 6 | 1 | 100 | 6 | 0 |
| 1 | 105,001 | 110,000 | 108,000 | 0.09 |
| 1 | 715,001 | 720,000 | 720,000 | 0.62 |
| 1 | 1,081,001 | 1,085,000 | 1,081,500 | 0.94 |
| 1 | 1,295,001 | 1,300,000 | 1,296,900 | 1.13 |
| 1 | 1,945,001 | 1,950,000 | 1,945,800 | 1.69 |
| 1 | 2,880,001 | 2,885,000 | 2,883,000 | 2.5 |
| 1 | 2,495,001 | 2,500,000 | 2,500,000 | 2.17 |
| 1 | 6,050,001 | 6,055,000 | 6,052,999 | 5.25 |
| 1 | 30,000,001 | 35,000,000 | 34,565,214 | 30 |
| 1 | 60,000,001 | 65,000,000 | 64,063,972 | 55.6 |
| 16 | | | 115,217,391 | 100 |

Category of Shareholders
As at September 30, 2017

| Categories of shareholders | Number of Shareholders | Shares held | Percentage |
|---|------------------------|--------------------|------------|
| Directors, CEO & Children | 6 | 6 | 0 |
| NIT | 0 | - | 0 |
| Associated Companies, undertaking & related parties | 9 | 112,717,385 | 97.830 |
| Banks, DFI & NBFi | 0 | - | 0 |
| Insurance Companies | 0 | - | 0 |
| Modarabas & Mutual Funds | 0 | - | 0 |
| Government of Pakistan | 0 | - | 0 |
| Govt. Owned Entities / Banks | 0 | - | 0 |
| Foreign Companies | 0 | - | 0 |
| Joint Stock Companies | 0 | - | 0 |
| Charitable Trusts | 0 | - | 0 |
| General Public (Local) | 1 | 2,500,000 | 2.170 |
| General Public (Foreign) | 0 | - | - |
| Others | 0 | - | 0 |
| Company Total | 16 | 115,217,391 | 100 |

- The aggregate shares held by the following are:

| Categories of Shareholders | Shares held | Percentage |
|--|--------------------|----------------|
| Directors | | |
| 1) Zameer Mohammed Choudrey | 1 | - |
| 2) Rizwan Pervez | 1 | - |
| 3) Aameer Karachiwalla | 1 | - |
| 4) Sharjeel Shahid | 1 | - |
| 5) Zia Ijaz | 1 | - |
| 6) Syed Furrugh Zaeem | 1 | - |
| Chief Executive Officer | - | - |
| Directors/CEO's Spouse | - | - |
| Executive / Executive's Spouse | - | - |
| Associated Companies, undertaking and related parties | | |
| Bestway (Holdings) Limited | 64,063,972 | 55.603 |
| United Bank Limited | 34,565,214 | 30.000 |
| Bestway Cement Limited | 14,088,199 | 12.227 |
| NIT and ICP | - | - |
| Banks, DFIs and NBFIs | - | - |
| Public sector companies and corporations | - | - |
| Insurance Companies | - | - |
| Modaraba | - | - |
| Mutual Funds | - | - |
| General Public - Individuals | | |
| Local | 2,500,000 | 2.170 |
| | 115,217,391 | 100.000 |
| Shareholders holding 5% or more voting interest | | |
| Bestway (Holdings) Limited | 64,063,972 | 55.603 |
| United Bank Limited | 34,565,214 | 30.000 |
| Bestway Cement Limited | 14,088,199 | 12.23 |